DRAFT

Billing Address: CRANBERRY TOWNSHIP 2525 ROCHESTER RD STE 400 CRANBERRY TOWNSHIP, PA 16066 US Quote Date:08/23/2022 Expiration Date:11/21/2022 Quote Created By: Robert Puricelli robert.puricelli@bearcom.com

End Customer:

CRANBERRY TOWNSHIP
Scott Garing
Scott.Garing@cranberrytownship.org>
724-776-6130

End Customer Address: CRANBERRY TOWNSHIP 2525 ROCHESTER RD STE 400 CRANBERRY TOWNSHIP, PA 16066 US

Line #	Item Number	Description	Qty	List Price	Contract Price	Disc %	Sale Price	Ext. Sale Price
	APX™ 4500 Enhanced							
1	M22URS9PW1BN	APX4500 ENHANCED 7/800 MHZ MOBILE	1	\$2,036.00	\$1,323.40	35.0%	\$1,323.40	\$1,323.40
1a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	\$145.00	\$145.00	0.0%	\$145.00	\$145.00
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1	\$6.00	\$3.90	35.0%	\$3.90	\$3.90
1c	W665BF	ADD: BASE STATION OP APX	1	\$77.00	\$50.05	35.0%	\$50.05	\$50.05
1d	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$296.00	\$192.40	35.0%	\$192.40	\$192.40
1e	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$110.00	\$71.50	35.0%	\$71.50	\$71.50
1f	G66BF	ADD: DASH MOUNT O2 APXM	1	\$138.00	\$89.70	35.0%	\$89.70	\$89.70



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Line #	Item Number	Description	Qty	List Price	Contract Price	Disc %	Sale Price	Ext. Sale Price
1g	GA00580AA	ADD: TDMA OPERATION	1	\$495.00	\$321.75	35.0%	\$321.75	\$321.75
1h	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
1i	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	1	\$1,727.00	\$1,122.55	35.0%	\$1,122.55	\$1,122.55
1j	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
1k	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$339.95	35.0%	\$339.95	\$339.95
11	GA00804AA	ADD: APX O2 CH (GREY)	1	\$541.00	\$351.65	35.0%	\$351.65	\$351.65
1m	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
1n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
10	QA03399AA	ADD: ENHANCED DATA APX	1	\$165.00	\$107.25	35.0%	\$107.25	\$107.25
1p	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$186.00	\$120.90	35.0%	\$120.90	\$120.90
	APX™ 4500 Enhanced							
2	M22SSS9PW1BN	APX4500 ENHANCED UHF R2 MOBILE	1	\$2,036.00	\$1,323.40	35.0%	\$1,323.40	\$1,323.40
2a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	\$145.00	\$145.00	0.0%	\$145.00	\$145.00
2b	GA09008AA	ADD: GROUP SERVICES	1	\$165.00	\$107.25	35.0%	\$107.25	\$107.25
2c	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1	\$6.00	\$3.90	35.0%	\$3.90	\$3.90
2d	W665BF	ADD: BASE STATION OP APX	1	\$77.00	\$50.05	35.0%	\$50.05	\$50.05
2e	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$296.00	\$192.40	35.0%	\$192.40	\$192.40
2f	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$110.00	\$71.50	35.0%	\$71.50	\$71.50



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Line #	Item Number	Description	Qty	List Price	Contract Price	Disc %	Sale Price	Ext. Sale Price
2g	G66BF	ADD: DASH MOUNT O2 APXM	1	\$138.00	\$89.70	35.0%	\$89.70	\$89.70
2h	GA00580AA	ADD: TDMA OPERATION	1	\$495.00	\$321.75	35.0%	\$321.75	\$321.75
2i	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
2j	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	1	\$1,727.00	\$1,122.55	35.0%	\$1,122.55	\$1,122.55
2k	GA09000AA	ADD: DIGITAL TONE SIGNALING	1	\$165.00	\$107.25	35.0%	\$107.25	\$107.25
21	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
2m	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$339.95	35.0%	\$339.95	\$339.95
2n	GA00804AA	ADD: APX O2 CH (GREY)	1	\$541.00	\$351.65	35.0%	\$351.65	\$351.65
20	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
2p	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
2q	QA03399AA	ADD: ENHANCED DATA APX	1	\$165.00	\$107.25	35.0%	\$107.25	\$107.25
2r	GA01767AG	ADD: RADIO AUTHENTICATION	1	\$110.00	\$71.50	35.0%	\$71.50	\$71.50
2s	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$186.00	\$120.90	35.0%	\$120.90	\$120.90
	APX™ 4500 Enhanced							
3	M22KSS9PW1BN	APX4500 ENHANCED VHF MOBILE	1	\$2,036.00	\$1,323.40	30.0%	\$1,425.20	\$1,425.20
3a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	\$145.00	\$145.00	0.0%	\$145.00	\$145.00
3b	W665BF	ADD: BASE STATION OP APX	1	\$77.00	\$50.05	30.0%	\$53.90	\$53.90



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Line #	Item Number	Description	Qty	List Price	Contract Price	Disc %	Sale Price	Ext. Sale Price
3с	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$296.00	\$192.40	30.0%	\$207.20	\$207.20
3d	G66BF	ADD: DASH MOUNT O2 APXM	1	\$138.00	\$89.70	30.0%	\$96.60	\$96.60
3e	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
3f	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
3g	Q811BU	ADD: SOFTWARE P25 CONVENTIONAL	1	\$715.00	\$464.75	30.0%	\$500.50	\$500.50
3h	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$339.95	30.0%	\$366.10	\$366.10
3i	GA00804AA	ADD: APX O2 CH (GREY)	1	\$541.00	\$351.65	30.0%	\$378.70	\$378.70
3 <u>j</u>	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
3k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	0.0%	\$0.00	\$0.00
31	W969BG	ADD: MULTIKEY OPERATION	1	\$363.00	\$235.95	30.0%	\$254.10	\$254.10
3m	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$186.00	\$120.90	30.0%	\$130.20	\$130.20
	Product Services							
4	LSV00Q00203A	DEVICE INSTALLATION	1	\$14,118.00	\$14,118.00	0.0%	\$14,118.00	\$14,118.00
Gra	and Total					\$26	5,441.50	(USD)

Notes:

- Add \$529.10 for the OTAR option to the 800 mhz radio.
 Add \$636.35 for the multisystem option to the UHF-R2 radio.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the Legal Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)