



Cranberry Township Board of Supervisors

October 28, 2019

Clubhouse Chronicles

- CHGC had its best September in the history of the course. Record revenues were driven by golf outings and daily play.

	<u>September</u>
Days	30
2019 Rounds/Revenue	4796/\$346,384
3 Year Average	4385/\$312,418
5 Year Average	4399/\$322,774
Average Rounds/Revenue	4389/\$285,441

- October is setting up to be another record month. The beautiful Fall weather has allowed the course to average 122 golfers and \$9,153 in revenue per day. Green Aerification on October 14 – 17 will slowed us down but we are projecting to surpass \$173,00 in total revenue by months end.
- After green aeration on October 14-17, we will be offering our Fall season golf rates
- Staffing levels have been decreased as the season slows as we maintain peak efficiency with labor.
- CHGC had a record summer. Our Full Rate season ended on 10/14/19 and was by far the highest revenue Full season in the history of the course. We surpassed the previous high by \$103,753. Over the 161 days of full season rates, the course averaged 160 players/day that produced and average of \$10,131/day. The average green fee was \$48.62/round and the total revenue per round was \$63.24/round. These numbers do not include banquet operation.

Fairway Facts

- All the bunkers have been edged and cleaned. Sand still needs to be moved.
- Approaches where verti-cut the week of 9-23.
- Bunker weeds have been sprayed the week of 9-23.
- Tee stones have been trimmed the week of 9-23.
- Sprinklers where trimmed the week of 9-23.
- Fescue mowing was finished the week of 9-30.
- Clubhouse was weeded, sprayed and mulched the week of 9-30.
- Tee divots where done the week of 9-30.
- Basins where trimmed the week of 10-7.
- Tees where verti-cut the week of 10-7.
- Bunker edging started the week of 10-7 and continues until completed.
- Green aeration was done the week of 10-14.
- Water fountains have been taken down the week of 10-14.
- Greens where fertilized the week of 10-1.

Submitted by the Cranberry Highlands Management Team